

Choosing A Company

There is a great demand and need for this product. Unfortunately there are individuals and companies who will attempt to capitalize on this fact. They may not have the product, knowledge, ability, or resources to deliver what is necessary for you to obtain your goal of complete hurricane protection and security.

1) A company must have a state license and proper insurances.

- a) Ask to see actual copies of the state licenses and licences for the municipality where the work is to be done.
- b) Companies holding a General Contractors License are bonded through a state recovery fund which gives you an extra level of protection, incase of poor performance.
- c) Ask to see a current insurance certificates showing liability and workmen's compensation insurance.
- d) Make sure that their general liability is sufficient to protect you in case of damages.

2) Installation

- a) The company must be willing supply you with satisfied customers and make those customers available so you can actually see an installation that has been completed.
- b) Ask if the installers are employees of the company or if they use sub-contractors? If they use sub-contractors, be aware, the sub-contractors must also be licensed and be able to produce their own insurance, liability and workman's compensation insurances.
- c) Are the installers factory trained and certified?
- d) Make sure the company and their installers have experience in retrofitting and can design the product to work for your home.

- e) Does the company obtain a permit prior to installation?
- f) Make sure the company uses stainless steel and or corrosion resistant fasteners.

3) Reliability

- a) Visit there place of business as this will help you to evaluate their ability to serve you as a customer.
- b) Check with the Better Business Bureau to make sure the company has no outstanding complaints. This will tell you how a company resolves its problems.
- c) Is the company a factory authorized distributor or a manufacturer of the product you intend to purchase? *Many companies buy their product through middle-man and have no relationship with the actual manufacturer, and they cannot supply you with a valid warranty that will cover all issues.*

4) Warranties

- a) Make sure that the warranties that you receive are backed by the company that has supplied and installed the product.

Many warranties are issued by the manufacturer and generally do not cover workmanship or the installation of the product.

- b) The company must have a staffed service department to help you if you have a problem.

Use the Buyers Guide Check List!

